

RESUMÉ of

MICHAEL L. STAMPFLER

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PROFESSIONAL EXPERIENCE:

July 2012 – July 2013

TOWN MANAGER, WEST WARWICK, RHODE ISLAND

Appointed by Town Council to serve as Town Manager of Town of approximately 30,000 population. A first ring suburb of greater Providence, Rhode Island, the Town is a former textile mill center with financial challenges and is designated by the State as being a financially distressed community. As such, I was hired to help lead the Town out of financial distress including re-negotiating labor contracts, re-configuring pension and benefit financial plans and balancing the budget going forward.

MAJOR ACCOMPLISHMENTS:

- Provided oversight to formulate multi-faceted plan to stabilize the Town finances.
- Worked closely with State officials including Director of Revenue and Auditor General and Governor to ensure that the Town is following plan to stabilize financial situation.
- Ensure that State statutes are being followed to provide financial recovery, on-time financial reporting and status reports to State.
- Developed first multi-year integrated Capital Improvement Program (CIP) for Town.
- Chief Negotiator for all three (3) Union contracts to achieve concessions relative to Pension/Financial issues.
- Developed multi-year plan (adopted by Town Council and accepted by the State) to achieve financial recovery for the Town Pension/Financial situation and including \$10 million annual concessions in benefits/wages and salaries from unions and retirees.

May 2005 – Present

OWNER/MANAGING PARTNER, CivicQuest, LLC

Principal in consulting agency specializing in government performance improvement.

July 2010 – Sept 2011

EMERGENCY (INTERIM) MANAGER, STATE OF MICHIGAN FOR THE CITY OF PONTIAC, MICHIGAN

Gubernatorial appointment as state official for management and consulting services (CivicQuest, LLC) under Michigan PA72 and PA4 to assume governing and financial authority of a financially distressed community. Worked under contract as Management Consultant with the State Treasurer's Office, Local Government Bureau, and exercised executive and legislative authority to direct all aspects of governance and to assure City conformance with applicable State law. Pontiac, a community of 65,000, with a budget approaching \$100 million (\$60 million General Fund) was placed under the oversight of an Emergency Manager by the State of Michigan in 2008. Appointment ended after election changed party in power.

MAJOR ACCOMPLISHMENTS:

Provided oversight to allow financial stabilization including:

- Privatized the management and operation of the Utility (Water and Sewer) to save \$2.8 million annually and to bring competent management skill to a critical asset long mismanaged and in a situation of disarray.
- Privatized the operation of computer and information services for the City to modernize and update this vitally necessary data reporting function so that financial data and other important data could be provided up-to-date.
- Privatized building/planning/code inspection services to achieve \$1 million cost savings and improve efficiency.
- Negotiated three-year contract with County Sheriff to save \$2.2 million annually and to provide stable effective law enforcement services in a community to stop rampant increases in crime.
- Implemented Deficit Elimination Plan.
- Produced/implemented the first Capital Improvement Plan for the City.
- Investigated, rooted out and ended numerous instances of fraud and misuse of public funds.

July 2008 – July 2010

CITY MANAGER, CITY OF TALLADEGA, ALABAMA

City Manager of a full service city of 18,000 population, 200 full time employees. County Seat, Airport, Utilities, Budget of \$22 million. Diverse in population with historical Black College/University (Talladega College). Home of Talladega Superspeedway (NASCAR).

MAJOR ACCOMPLISHMENTS:

- Applied for and received \$400,000 Brownfield Assessment Grant (United States Environmental Protection Agency)
- Led efforts to re-build staff and organization including creation of new Community Development Department to lead re-development efforts and provide "one-stop" coordinated approach to business needs/services.

- Re-evaluated garbage collection services at a cost savings of \$350,000 per year.
- Led effort to issue a \$3.5 million bond to provide for infrastructure improvement in parks and public facilities.
- Participated in Annexation effort (successful) to increase physical size of City significantly.
- Led efforts to reform Civil Services including provisions to create exempt staff in City Manager's Office.

January – June 2007

MGT of AMERICA

Senior Consultant addressing issues related to State and Local Government. Short-term experience to gain perspective in the operations of a major consulting firm as Owner/Managing Partner of CivicQuest, LLC.

November 2005 –
April 2006

CITY MANAGER, CITY OF CASSELBERRY, FLORIDA

Chief Executive Officer of dynamic Orlando Metro Area community of 25,000+ population, 290 full time employees and annual budget of \$42+ million. Significant work in economic/staff development and civic center/development with private developer Unicorn.

MAJOR ACCOMPLISHMENTS:

- Streamlined budget formulation
- Reorganized Parks Department for greater efficiency

July 1985– July 2005

CITY MANAGER, CITY OF PORTAGE, MICHIGAN

Chief Administrator of a full-service city. Population 45,000+. 225 full-time equivalent and 100 part-time employees. Budget approximately \$60 million. City is the principal commercial, premiere residential and primary industrial area of the Standard Metropolitan Statistical Area (SMSA).

MAJOR ACCOMPLISHMENTS:

Qualify of Life Initiatives

- Doubled acres of parks to 750 acres
- Initiated Summer Entertainment Series (public/private funding)
- Led development of Celery Flats Historical Area
- Constructed first outdoor refrigerated ice skating rink in Southern Michigan
- Implemented annual planting of 250,000 tulips in City Centre area for beautification and marketing.

- Implemented city-wide bikeway/pedestrian trail way (50 miles in length)
- Implemented Consolidated Drain Project of \$7.5 million addressing storm water treatment, recreation and park development, as well as economic development opportunities.

Economic Development Initiatives

- Initiated public/private partnership to develop certified Industrial Parks totaling 70 acres
- Instituted 10 year Capital Improvement Programming Plan (\$147 million plan for 2003-13).
- Implemented Financial Trend Monitoring System
- American Public Works Association Project of the Year Award (Milham Pedestrian Overpass) July 2001
- Led creation of Downtown Development Authority resulting in over 640 jobs and \$36.5 million investment between 1998 and 2005.
- Privatized Water/Sewer Utility operations saving rate-payers \$750,000 annually
- Construction of over 6 miles of new boulevard roadways with sewer/water service
- STEP (South Westnedge Treatment Enhancement Project) to address storm water discharge pollution and economic redevelopment (\$5.5 million).

Regional Leadership Initiatives

- Initiated Local Development Finance Authority to secure major manufacturing facility (Stryker Corporation) \$100 million investment and 200 new/800 retained jobs in city.
- Successfully led city through consolidation of District Courts in Kalamazoo County
- Successfully worked to transfer Municipal Airport to county operation
- Participant in 911/consolidated dispatch deliberations
- Participant in "Fresh Start" regional economic development forum.

Professional Development Initiatives/Awards

- Distinguished Budget Award (Government Finance Officers Association) annually 1987 - 2005.
- Certificate of Achievement in Financial Reporting (Government Finance Officers Association) annually 1986 - 2005.
- 3CMA Savvy Award "Best Newsletter-External Audiences" 1998.

November 1981–
May 1985

AIRPORT DIRECTOR – CITY/COUNTY OF KALAMAZOO, MICHIGAN

Administrator of all-weather commercial air carrier and general aviation airport.

MAJOR ACCOMPLISHMENTS:

- Significant financial savings achieved through privatizing emergency services and automobile parking operations.
- Increased competition through addition of multiple air carriers.
- Successfully worked to transfer airport from municipal to county operation.

April 1977-
November 1981

CITY CLERK – CITY OF KALAMAZOO, MICHIGAN

Conducted City Elections, served as custodian of official documents and vital statistics.

MAJOR ACCOMPLISHMENTS:

- Formed a Records Management Division to process documents of all City Departments in accordance with State requirements.
- Assisted Historical Commission in publication of book on historical structures in Kalamazoo.

March 1975–
April 1977

ADMINISTRATIVE ASSISTANT TO CITY MANAGER – CITY OF KALAMAZOO, MICHIGAN

Involved in formulating and institution policies and procedures and conducting organizational efficiency studies for the City Manager.

MAJOR ACCOMPLISHMENTS:

- Report resulting in consolidation of Parking Violations Bureau for considerable operational cost savings.
- Interim Director of Kalamazoo Convention Center.

EDUCATION:

1972

BACHELOR OF ARTS

Hope College, Holland, Michigan

Junior year at IES/University of Vienna, Vienna, Austria

1974

MASTER OF ARTS – INTERNATIONAL STUDIES

Western Michigan University, Kalamazoo, Michigan

1976

MASTER OF PUBLIC ADMINISTRATION

Western Michigan University, Kalamazoo, Michigan

SPECIAL ACHIEVEMENTS/RECOGNITIONS/AFFILIATIONS/PUBLICATION:

Special Achievements/ Recognitions:

- Led staff team participation in ICMA/USAID sponsored International Resource Cities Program (Gabrovo, Bulgaria) 1998-2002.
- Outstanding Alumni Award 2003 Western Michigan University School of Public Affairs and Administration, College of Arts & Sciences (*Pi Alpha Alpha*).
- Attended Senior Executive Institute, University of Virginia, July 1988.
- ICMA International Exchange Program (Gronau, Germany) 1995.
- ICMA International Exchange Program (Engcobo, East Cape, South Africa) 2003-04.
- Occasional Adjunct Faculty Member teaching State and Local Government (Western Michigan University, Kalamazoo Valley Community College).
- Panelist/Presenter (February/April 2011) for Best Practices Seminar sponsored by State of Michigan for financially challenged cities.

Affiliation:

- International City/County Management Association (Current)
ICMA International Task Force Committee – 1999-2001

Publication:

- “CITIZEN-BASED BUDGETING” – ICMA PM Magazine
November 2005